Canadian Cloud Computing
The Trusted Canadian Cloud TM

Solutions Engineer, Manager (SEM)

Location
Kitchener, ON

About the Company
Canadian Cloud Computing is a start-up located in the Communitech Hub in Kitchener. We are developing secure public, private and hybrid cloud computing services on a platform that is located entirely in Canada. We are complimenting this platform with a custom software development team and a professional services organization that focus on the unique architecture, deployment and management challenges inherent in delivering a 100% Canadian cloud to enterprise customers.   We can offer you a challenging opportunity in a uniquely entrepreneurial environment. We're looking for people who can help get our company off the ground and take us into the clouds. You can find out more at www.canadiancloud.com.

The Opportunity
We're looking for a people-focused professional to provide technical direction and business guidance to the management team and customers. You will drive platform and product technical solutions development and operations, and support solutions and managed services sales activities and revenue development through account and resource planning. You will build, develop and manage a team of high-performing System Engineers and continually seek innovative methods for improving team performance. We will provide training towards industry certifications to support our VMware and Microsoft software partnerships.

Who Should Apply
You should have extensive knowledge of networking (routing, switching, firewalls, storage, disaster recovery), server virtualization (VMware and open source), operations monitoring and trouble ticketing. In your five to seven years experience you might have worked in a data centre, a managed service provider or a web hosting company.

Your background should include:

- Advanced understanding of VMware virtualization required. Knowledge of open-source virtualization would also be an asset.
- Detailed understanding of internetworking industry trends, including new products and solutions
- Advanced understanding of competitive cloud computing product and solution landscape and the ability to articulate trade-offs between Canadian Cloud Computing and competitor products
- Excellent technical knowledge in Networking (routing, switching, firewalls, storage, disaster recovery), server virtualization(VMware), operations monitoring and trouble ticketing
- Technical Leadership in support of solutions/services development, sales activities, vendor management, customer requests and integrations and technical team mentoring
- Experience in managing technical people and the associated process of running an Engineering/Operations department
- The ability to get things done without direct line authority, the ability to exercise personal influence to resolve conflict and bring about required behaviour
- Ability to thrive and lead within a dynamic entrepreneurial environment
- At least 7 years industry experience

How to Apply
Please email your resume and cover letter to hire.me@canadiancloud.com.